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# PORTLAND PORT UK



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## October 2016 Newsletter

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### **HULL CLEANING SERVICES AVAILABLE AT PORTLAND PORT AGAIN**

After long negotiations with the relevant authorities, Portland Port UK, in association with [Seatech Commercial Diving Services Ltd.](#) are delighted to be able to offer hull cleaning services again.

Seatech's work barge 'Port Constructor' recently arrived at Portland Port, and is currently undergoing installation of Seatech Diving's new vessel hull cleaning system.

After receiving the necessary environmental approvals, which no other system or company in the UK has, Seatech are offering a free of charge service to the first vessel, in order to trial the new system.

If you are interested in being the first vessel for this service, please contact

Portland Port without delay.

It's anticipated that the system will be fully operational from early November 2016.

For more information please contact Portland Port: [sales@portland-port.co.uk](mailto:sales@portland-port.co.uk)

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## NEW TANK CLEANING & SLOPS DISPOSAL SERVICE

Portland Port, working with [Brain Associates](#) and [Yellowstone Solutions](#) are pleased to announce the establishment of a new, fully-featured tank cleaning and slops management service.

The service is priced to attract vessels calling specifically for slops discharge and tank & bilge cleaning, whilst also taking full advantage of the relative weakness of the pound in order to attract passing traffic en-route to/from Rotterdam and Western Europe.

With access to deep water berths capable of taking vessels up to 10.5m draft, un-congested wharf space, and a capability for handing slop sand waste materials on MARPOL Annexes 1-5 (including low-flash chemical cargo tank washings), the service is already attracting interest from passing traffic.

Please contact either Brain Associates or Portland Port for more details.

Email: [info@brain-associates.com](mailto:info@brain-associates.com)

Email: [sales@portland-port.co.uk](mailto:sales@portland-port.co.uk)

**Please click on the picture for more information**

Portland Port welcomed the inaugural visit from Holland America's newest cruise ship in eight years, the MS Koningsdam on 20th September. She is the largest cruise ship to call at Portland Port to date. Ian McQuade, General Manager (Commercial), went on board to welcome the MS Koningsdam and took part in the traditional exchange of plaques, with Captain Emiel de Vries. The Koningsdam measures just under 300m in length and accommodates up to 2650 passengers, with 1036 crew.



Picture: Presentation of inaugural plaques between Captain Emiel de Vries and Portland Port's Ian McQuade, General Manager (Commercial)

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### **Welcome to Paul Weldin**

At the end of August, Portland Port welcomed the arrival of Paul Weldin.

Paul has joined the commercial team in the role of Sales and Marketing Manager and will be responsible for the selling of Portland Ports services and facilities, along with bringing in new projects.

Paul has 20 years of commercial shipping experience, working for a major ship broking house and in maritime security. He spent 5 years working and living in Singapore, returning to



the UK in 2013. Paul and his family relocated to Lyme Regis in early 2016. He looks forward to being part of the team.

Picture: Paul Weldin

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## **Welcome to Amy Sandford Smith**

At the beginning of June, Portland Port welcomed the arrival of Amy Sandford Smith.

Amy has joined the commercial team in the role of Business Development Assistant and will be responsible for the organisation of cruise calls, marketing for the port, including social media, newsletters and updating the website as well as looking after various commercial projects.

Amy spent the last six years living and working in Australia. She moved back to her home county of Dorset, along with her young family at the beginning of 2016 and is enjoying being part of the team.



Picture: Amy Sandford Smith

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## **Portland Port's Cruise Passenger Experience**

The 2016 cruise season has just come to an end at Portland Port so we thought it would be a good time to share what cruise passengers have experienced this year at Portland Port.

Passengers were met on the quayside by an experienced 'Meet and Greet' team who were prepared with maps, local knowledge and the ability to translate most languages. The local town crier, Stuart Cave could also be seen on the quayside either greeting passengers or having his picture taken.

Picture: Stuart Cave, Portland's Town Crier taken by Geoff Moore



Every cruise season the port provides a complimentary shuttle bus service that runs to the local town of Weymouth.

If passengers wished to stay on the island, using the shuttle bus service they were able to be dropped off outside the gates of the port or at Portland Castle.

In the hour leading up to a vessel's departure and weather permitting, the port laid on musical entertainment on the quayside, using local groups such as the Quangle Wangle Choir and Weymouth Concert Brass Band. To ensure that a cruise ship's departure and visit to Portland port ended with a bang, the Nothe Fort Artillery Volunteers provided a spectacular three shot salute.

Portland Port endeavours to provide every passenger with the best possible experience, so it was fantastic to receive the message below from a passenger who came in on the cruise ship Prinsendam on 29 May 2016.

*'We were on the Prinsendam calling at Portland on May 29. We have done more than 25 cruises and I will tell you that the reception at your port was the most welcoming and moving of all. From the moment we stepped off and were greeted by your white bearded gentleman and your tourism ambassadors to the complimentary shuttle to the cannon salute and the wonderful band, it was an exciting visit. We spent time (and money) in Weymouth and were delighted by the festival activities and, of course, the weather. Congratulations and thank you.'*

The Port is very active in providing the best possible experience for visiting passengers, as recognised last year when Portland Port was awarded Cruise Insight's 'Most Responsive Port' award at the Cruise Shipping Exhibition in Miami. In 2012 the port received its first award from Cruise Insight for "Most Improved Destination".

Portland Port's General Manager- Commercial, Ian McQuade commented:

*"Winning the award for the "Most Responsive Port" and "Most Improved Destination" is a major coup for Portland Port and recognises the effort put in by everyone involved at the port to ensure that all cruise*

*calls run smoothly. The fact that the recognition comes from the cruise lines themselves makes the awards even more special".*

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### **Did You Know?**

Portland Port has a wealth of military and social history on its estate.

"Queen Victoria and her consort sailed into Portland Roads to a colourful welcome in August 1843. The fact that the queen was very sea-sick before arriving may not have influenced the Royal Commission for Harbours of Refuge which was set up soon afterwards. But Prince Albert certainly played an influential role behind the scenes, in the development of the breakwater and the massive defence works which were needed to protect it." (Stuart Morris)

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### **Some of the ships that have utilised Portland Port's facilities over the last few months**



Saga's Sapphire alongside Outer Coaling Pier on her inaugural visit to Portland Port, 15th June



MV W-Star arriving for bunkers on 5 July



JS Greenspeed coming into port to take on freshwater, 21 July



TUI's Mein Schiff 5 on her inaugural call at Portland Port, 12 September

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[Click Here to visit the Portland Port Website for more information](#)

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